



**MEDSANA**

# Medsana Corporate Subscriptions

## Real and comprehensive medical benefits

- More than 25 years in caring for corporate employees and their families
- Direct unlimited access to all doctors without restrictions or referrals
- Priority access for employees and dependents, appointment availability for non-urgent cases within 48h
- Prompt and accurate diagnosis through a multidisciplinary medical team
- Access to second medical opinion locally or through the medical team of Athens Medical Group
- Prompt and responsive patient administration, adaptive and flexible to employer' special requirements regarding occupational health, vaccination campaigns, special events, etc.
- Full range of primary healthcare services provided by own network as well as through collaborations with trusted partners
- Emergency medical services for employees and dependents
- Hospitalization upgrades and benefits




Respect for life

Integrity

Excellence

Empathy



100,000  
unique patients on an  
annual basis

170.000 laboratory samples  
processed annually

1,000 monitored  
pregnancies

4,500 annual morphology  
ultrasounds

# Comprehensive benefits for employees



30 years of experience in medical subscription and corporate medical services



Dedicated client service with experienced staff



Part of Athens Medical Group, leader in private health in SEE



Direct access to a prestigious medical team



Real Benefits with NO access restriction



Priority Appointments



Health prevention and monitoring programs



Multidisciplinary centers; standard of excellence in the quality of medical diagnosis and treatment



25+ years of experience in assessing and responding to corporate companies' medical needs

# Structure of Medsana medical care enrollment plans



## Occupational health services

	ERGO	VITAL	PRIME	OPTIMUM
Employment medical assessment (OH)	✓	✓	✓	✓
Periodic employment assesment on-line/ in person (OH)	✓	✓	✓	✓
Regular medical check-ups	✓	✓	✓	✓
Dedicated Occupational Health Physician	✓	✓	✓	✓
Participation of the health specialist at employer's Health & Safety Committee meetings	✓	✓	✓	✓
Annual medical evaluation reports	✓	✓	✓	✓
Annual medical activity report	✓	✓	✓	✓
Onsite occupational health monitoring and evaluation	✓	✓	✓	✓
First Aid courses onsite	✓	✓	✓	✓

## Annual Screening

	ERGO	VITAL	PRIME	OPTIMUM
Personalized medical history records for each subscriber	✓	✓	✓	✓
Prevention medical check-up ( <i>blood glycemia, total cholesterol, triglycerides, blood count, ESR, transaminases - GOT, GTP - serum calcium, serum creatinine, urine analysis, PAP smear</i> )	✓	✓	✓	✓
Gynecological check-up	✓	✓	✓	✓
Access to additional investigations forllowing the medical check-up reccomendations	✓	✓	✓	✓

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# Medical Consultations

	ERGO	VITAL	PRIME	OPTIMUM
Allergology and Clinical Immunology	30%	✓	✓	✓
Nutritional diseases and diabetes	30%	✓	✓	✓
Cardiology	30%	✓	✓	✓
General Surgery	30%	✓	✓	✓
Dermatology	30%	✓	✓	✓
Dietetics	30%	✓	✓	✓
Endocrinology	30%	✓	✓	✓
Gastroenterology	30%	✓	✓	✓
Medical Genetics	30%	30%	50%	✓
Gynaecology - Obstetrics	30%	✓	✓	✓
Laboratory medicine (haematological monitoring)	30%	30%	50%	✓
General Medicine	30%	✓	✓	✓
Family doctor according to National Health System	✓	✓	✓	✓
Internal Medicine	30%	✓	✓	✓
Nephrology	30%	✓	✓	✓
Neurology	30%	✓	✓	✓
Ophthalmology	30%	✓	✓	✓
Oncology	30%	✓	✓	✓
ENT	30%	✓	✓	✓
Orthopedics and Traumatology	30%	✓	✓	✓
Paediatrics	30%	✓	✓	✓
Paediatric Surgery	30%	30%	✓	✓
Paediatric Orthopedics	30%	30%	✓	✓
Paediatric Neurology	30%	30%	✓	✓
Paediatric Psychiatry	30%	30%	✓	✓
Pulmonology	30%	✓	✓	✓
Psychiatry	30%	✓	✓	✓
Psychology	30%	✓	✓	✓
Rheumatology	30%	✓	✓	✓
Somnology – Sleeping disorders	30%	30%	✓	✓
Dentistry	30%	✓	✓	✓
Urology	30%	✓	✓	✓
Online medical consultations	30%	✓	✓	✓
Access to Regina Maria, Sanador and Monza network when needed	-	-	-	✓

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# Medical Imaging and other Investigations

	ERGO	VITAL	PRIME	OPTIMUM
ECG	20%	20%	✓	✓
Exercise ECG	20%	20%	✓	✓
ECG Holter	20%	20%	✓	✓
BP Holter	20%	20%	✓	✓
ENT Investigations	20%	20%	✓	✓
Ophthalmological Investigations	20%	20%	✓	✓
Gynecological Investigations	20%	20%	✓	✓
Pulmonary function Investigations	20%	20%	✓	✓
Dermatological Investigations	20%	20%	✓	✓
Endoscopy/ Upper lower GI tract	20%	20%	20%	✓
MRI (Magnetic Resonance Imaging)	20%	20%	20%	1/year, then 20% Discount
CT – Computer Tomography	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓
OCT (Optical Coherence Tomography)	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓
DEXA Bone Density Scan	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓
Mammography	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓
Radiology	20%	✓	✓	✓
<b>ULTRASOUND</b>				
Abdominal and Superficial Structures Ultrasound	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓
Obstetrics and Gynaecological Ultrasound	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓
Echocardiography	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓
Vascular Ultrasound	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓
Breast Ultrasound	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓
Paediatric Ultrasound	20%	1/year, then 20% Discount	1/year, then 50% Discount	✓

	ERGO	VITAL	PRIME	OPTIMUM
Pregnancy Monitoring Package	20%	20%	50%	✓

## Laboratory Analysis

Test categories	ERGO	VITAL	PRIME	OPTIMUM
<b>COMMON MEDICAL TESTS</b>				
Bacteriology	20%	20%	✓	✓
Biochemistry	20%	✓	✓	✓
Electrophoresis	20%	✓	✓	✓
Electrolytes	20%	✓	✓	✓
Haematology	20%	✓	✓	✓
Hormones / Endocrine Markers	20%	20%	✓	✓
Immunology	20%	20%	60%	✓
Anaemia Markers	20%	20%	✓	✓
Tumour Markers	20%	20%	✓	✓
Bone Markers	20%	20%	60%	✓
Viral Markers	20%	20%	20%	✓
<b>SPECIFIC MEDICAL TESTS</b>				
Semen Analysis	20%	20%	20%	✓
Genetic and Molecular Analysis	5%	5%	5%	10%
Anatomical Pathology / Histopathology	20%	10%	10%	✓
Cytology	20%	20%	20%	✓
Prenatal Tests Screening / Diagnostic	20%	20%	20%	20%
Drug Tests	20%	20%	20%	20%
Allergy Tests	20%	20%	20%	20%
York Test – Food intolerance test	20%	20%	20%	20%
All other laboratory tests	20%	20%	20%	20%

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## Other medical services

	ERGO	VITAL	PRIME	OPTIMUM
Pre-surgery investigation protocol	20%	20%	20%	20%
Minor Surgery	20%	20%	✓	✓
Infertility	20%	20%	20%	20%
HPV Diagnosis, Counselling and Treatment	10%	10%	20%	20%
Dermatological cauterisations, excisions	20%	20%	20%	✓
Cardiorespiratory Nocturnal Monitoring	20%	20%	20%	✓
Post - Covid-19 Medical Assessment	20%	20%	20%	✓
Medical Certificates: Residence/ Driving/ Marriage	20%	20%	20%	✓
Psychotherapy/ Psihiatric Therapy	20%	20%	2 sessions/year then 20% discount	5 sessions/year then 20% discount
Recuperation Medicine	-	20%	10 sessions/year then 20% discount	20 sessions/year then 20% discount

Dental Care	ERGO	VITAL	PRIME	OPTIMUM
Scaling + Brushing	20%	20%	20%	✓
All other dental services	20%	20%	20%	20%
Implantology	20%	20%	20%	20%
Emergency medical care and hospitalisation				
Access to Emergency Room – Partner Hospitals	-	20%	20%	✓
Medical Hotline 24/7	-	✓	✓	✓
Hospitalisation at Regina Maria and Sanador network	-	-	10%	10%

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# Onsite medical services

	ERGO	VITAL	PRIME	OPTIMUM
Blood Sampling for annual screening	-	✓	✓	✓
Stress management	-	✓	✓	✓
Self sanitation	-	✓	✓	✓
Rheumatic diseases	-	✓	✓	✓
Nutrition	-	✓	✓	✓
Cardio-vascular diseases	-	✓	✓	✓
Flu management and prevention	-	✓	✓	✓
Ergonomics	-	✓	✓	✓
Infectious / Contagious Diseases management	-	✓	✓	✓
Medical Advisor open days	-	✓	✓	✓
Health campaigns on demand	-	✓	✓	✓
Cancer awareness campaigns (cervical, breast, prostate)	-	✓	✓	✓

## HEALTH PASSPORT

Access to Athens Medical Group medical network

	ERGO	VITAL	PRIME	OPTIMUM
<b>While on holiday</b> - 24/7 Medical Emergency Consultations - Ambulance Service - Up to 25% discount for all outpatient services - Hospitalization Services with discount + upgrade	-	✓	✓	✓
<b>Planned surgery &amp; Hospitalisation</b> - Medical evaluation and case preparation through Medsana Romania International Patient Department - 10% discount for hospitalisation and surgical procedures - Complimentary room upgrade	-	✓	✓	✓

**\* Indicative Price - Employee/Month, valid for Companies with more than 50 Employees**

ERGO	VITAL	PRIME	OPTIMUM
6 EURO*	16 EURO*	21 EURO*	38 EURO*